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Santa Cruz, 29 September 2018

Patrick Schoutens
Soil Solutions International Limited
South Africa

Ref: La Vertiente Runway, Bolivia

Shell Bolivia, previously BG Bolivia; contacted Soil Solutions International in order to find needed solutions for our runway at La Vertiente Gas Plant looking for an option outside of an asphalt construction which simply was not possible given the location and weather conditions, and cost.

The Soil Solutions team worked with myself and my team in a collaborative manner in order to arrive at a long-term solutions that allowed us to have a year round, all weather runway.

Soil Solutions International Ltd was appointed by Shell Bolivia (BG Bolivia former) on the La Vertiente project to undertake the infrastructure work associated with the enhancement of an airstrip and associated amenities, using an excellent new technology which was novel in Latin America.

The project was of a highly complex nature with many challenges to be navigated during the course of the short window time project specially for weather conditions. Soil Solutions excelled when faced with many of these site issues and always approached each task with a "solutions-based" approach and open-minded attitude. The success of the project is a credit to both Soil Solutions as a company and also the individuals who worked on this project. After the execution of this project, we were able to greatly increase our efficiency due to the new given accessibility that your excellent airstrip provides. The technology which you have employed has highly impressed all who have seen it, both during construction and in operations. Our aviation specialists, the Bolivia Civil Aviation Authority have had no trouble in certifying the airstrip as not only fit for use, but also in full compliance with ICAO Annex 14 and associated annexes.

At Shell Bolivia, we pride ourselves on insisting on the highest levels of safety in everything we do, and within the Oil and Gas industry, and especially when it is concerned with aviation safety, there is absolutely no compromise. I am pleased to say that Soil Solutions embraced these processes and procedures and played a significant part in the many safety associated awards which the project received during the construction phase.

Soil Solutions completed the works on time and on budget, and it is a credit to your team given the fast track programme and the many critical milestones which could not be delayed due to third party and external factors.

I would not hesitate in recommending Soil Solutions to Clients which are considering employing you on their projects, you can refer my email ivan.justiniano@shell.com for further references required from your clients.

Yours sincerely,

Ivan Justiniano
Principal DR Engineer
Shell Bolivia Corporation, Sucursal Bolivia

